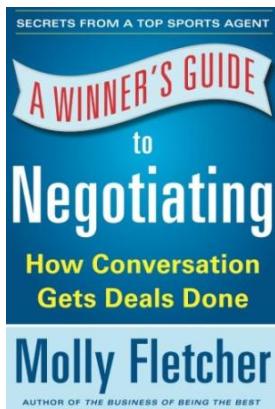


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A WINNER'S GUIDE TO NEGOTIATING: HOW CONVERSATION GETS DEALS DONE



McGraw-Hill Education - Europe. Paperback. Book Condition: new. BRAND NEW, A Winner's Guide to Negotiating: How Conversation Gets Deals Done, Molly Fletcher, This is the strategic guide to getting the most out of every negotiation from "the female Jerry Maguire" (CNN). Effective negotiation is rooted in establishing trust and building relationships - one conversation at a time. In this practical guide, trailblazing sports agent Molly Fletcher reveals her proven approach to landing more than \$500 million worth of deals throughout...

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